

PRESS RELEASE

TMW interface lets trucking companies analyze profits automatically

PowerSuite meets MS Office

Beachwood, OH, August 9, 1999. TMW Systems, Inc., a leading developer of operations software for the trucking industry, announced that its Windows/Client/Server dispatch system PowerSuite now interfaces directly with the standard suite of Microsoft Office products. The streamlined interface to MS Excel called MSOfficeLink, available in PowerSuite Version 5.2, offers users complete flexibility to custom design reports plus the convenience of multiple pre-written reports for analyzing profitability - instantly and automatically with data already available in PowerSuite.

MSOfficeLink offers spreadsheet templates designed to show revenue and expense trends over specific time periods as well as key account analysis, all represented graphically. Built-in functions include Percent Profit per Month, Revenue per Mile, and Total Miles by Revenue Class. [Click here for a screen shot](#) of a sample report with statistics for Top 10 Revenue Customers and Profit Analysis by Customer as well as a graph indicating profitability trends compared by year.

The MSOfficeLink interface offers an advantage over traditional reporting tools such as Crystal Reports. With the familiar, easy-to-use Windows look and all the usual menus and options that most people are familiar with, training becomes a snap. Most functions can be accessed via the standard Excel function wizards - if you can create a spreadsheet, you can create powerful profitability reports and graphs as well as do trend analysis using built-in functions.

TMW developers are continuing to expand links into other standard, Microsoft Office products. (*Ed. note:* As of today, integration is complete for MS Word, Excel and Access. Here's updated information on PowerSuite reporting capabilities.)

Unlimited customized management reports

With the Excel interface, you can analyze profits by customer, by product, by lane, by any way that makes sense for you. Get management reports in minutes instead of days. Customize your reports your way. Create, manipulate and analyze data with Microsoft Office Reporting along with the MS SQL database that's automatic populated from PowerSuite. Combining the data from PowerSuite with Microsoft integration capabilities through Access, Excel and Word, there is no limit to the management reports you can generate. Start with the wide selection of stock reports and build them to your own requirements. Call us for a screen shot that shows a balance of loads coming and going out.

Customize your reports your way

Create, manipulate and analyze data with Microsoft Office Reporting along with the MS SQL database that's automatic populated from PowerSuite. Combining the data from PowerSuite with Microsoft integration capabilities through Access, Excel and Word, there is no limit to the management reports you can generate. Start with the hundreds of stock reports and build them to your own requirements. "We believe in making life simpler for our customers at the same time we give them tools to make them even more productive," says Tom Weisz, TMW CEO. "Integration into Microsoft Office is a way to enhance the usability of our powerful Windows/Client/Server package."

Founded in 1983, TMW Systems is a leading developer and integrator of operations management software for the transportation industry. They serve 400+ trucking industry clients of all types and sizes. They help transportation and logistics companies leverage technologies of their choice to easily collect, analyze and use information for delivering improved productivity and better customer service. Their dispatch product lines include TL2000™ for AS/400 systems and PowerSuite™ for Windows client/server architecture. TMW has been named to the Weatherhead 100 (an award given by the Case Western Reserve University Weatherhead School of Management recognizing the 100 fastest growing companies

in Northeast Ohio) for the past six years. To learn more about TMW, please visit <http://www.tmwsystems.com>.