

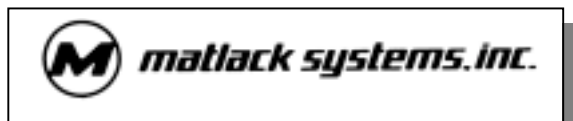
For Immediate Release
Contact: Barbara Payne
3659 S. Green Rd. • Cleveland OH 44122
Phone 216.831.6606 X260 • Fax 216.831.3606
bpayne@tmwsystems.com



Matlack, Inc. chooses TMW PowerSuite™

Plans implementation of dispatch operations management software to integrate daily operations with Internet capabilities.

CLEVELAND, OHIO September 11, 2000 — TMW Systems, Inc., a leading developer of operations and dispatch software for the trucking industry, and Matlack, Inc., today announced that they have entered into an agreement to convert Matlack's operations management software to the TMW PowerSuite system on the NT platform.



Matlack, Inc., a 1200-tractor liquid bulk tank carrier that specializes in carrying freight for the chemicals industry, understands the critical relationship between technology and sustainable success in the trucking industry. Michael O'Donoghue, Vice President of IS at Matlack, has managed their information systems needs for the past nine years. Prior to this he was with CSX Technology where he was responsible for supporting the operational and administrative needs of CSX subsidiary organizations—activities that included trucking, warehousing, rail transfer facilities, maintenance facilities, barge lines and sales support.

When Matlack decided to change dispatch operations systems, they had very specific requirements. "Frankly, we wanted to go to a graphical user interface that would give us better ease of use and better visibility—i.e., visible mapping of our resources," said O'Donoghue. And very importantly, they wanted to be able to integrate to e-mail and the Internet. "We saw it coming as we monitored our customers' needs, so we were looking for a system that would let us bring the Internet into our daily operations."

"We were looking for a product that would let us take full advantage of the latest technology and a vendor who would be a partner—one who would continue to evolve the product over the long haul," said O'Donoghue. As part of their efforts, they have now migrated from multiple platforms (mainframes and AS/400s) and converted all of their applications to the NT environment.

After a needs analysis with all the vendors, they selected PowerSuite. "We've been watching TMW for some time and saw that PowerSuite had now matured sufficiently to handle an operation of our size," said O'Donoghue. "We saw that it could now give us high-level access to Internet technologies with the eLink and the TotalMail systems." (eLink is the TMW Internet-enabled order entry and load tracking module available for all of TMW products www.tmwsystems.com/tmw-pro11.htm. TotalMail is the communications interface that allows direct email access between drivers and dispatchers and automatically updates PowerSuite with position information www.tmwsystems.com/tmw-pro10.htm.)

Tom Weisz, TMW CEO and President, says, “PowerSuite is an excellent fit for Matlack. It will enable them to proactively manage the infinite number of variables required to effectively meet their shippers’ needs. PowerSuite will ultimately improve their ability to serve their customers. That’s the kind of partnership that really excites us.”

Matlack, Inc. is headquartered in Wilmington, DE with 60 locations across the U.S. and Canada. They have been in business more than 100 years, employ 1,800 people and last year earned \$200 million in revenue.

Founded in 1983, TMW Systems is a leading developer and integrator of operations management software for the transportation industry. They serve 500+ trucking industry clients of all types and sizes. They help transportation and logistics companies leverage technologies of their choice to easily collect, analyze and use information for maximizing dispatch efficiency, delivering improved productivity and superior customer service. Their dispatch product lines include TL2000™ for the AS/400 platform and PowerSuite™ for Windows client/server architecture. TMW has been named to the Weatherhead 100 (an award given by the Case Western Reserve University Weatherhead School of Management recognizing the 100 fastest growing companies in Northeast Ohio) for the past seven years. To learn more about TMW, please visit <http://www.tmwsystems.com>

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