



TMW announces LTL/Cross Dock feature in PowerSuite?

TMW systems now support shipper requirements for a broader range of types of trucking operations

CLEVELAND, OHIO September 28, 2000 — TMW Systems, Inc., a leading developer of operations and dispatch software for the trucking industry, today announced the development of a new add-on module for their client/server dispatch operations system, PowerSuite, that lets users perform LTL freight and cross docking more efficiently. With the new functionality, truckload companies will be able to meet a broader range of shippers' needs for freight transfer and load consolidation, thus increasing revenue per mile and improving customer service. And PowerSuite will now be appropriate for additional types of trucking operations.

Truckload carriers are increasingly asked to handle cross docking. TMW developed this new capability so that truckload clients could respond to all of their shippers' demands with minimum disruption to their ordinary way of doing business. Most importantly, carriers can extend customer service by handling more required moves efficiently and offering real-time tracking data automatically to their shippers with minimal chance of human error.

The chief benefit of the new functionality is that carriers still experience seamless management of all their tasks. Specific features include the ability to have freight from one order split for delivery to separate locations on different trailers without changing any of PowerSuite's truckload features. Splits can be set to go to the ground at a warehouse, to a specific trailer, to a specific new movement or to a staging area anywhere on the trip.

Tom Weisz, TMW CEO and President, says, "One of our most important goals is to spot trends and anticipate demands that our clients will have to meet. We develop our software in ways that enable them to respond ever more quickly and efficiently to their shippers' needs. We also anticipate being able to serve even more kinds of trucking operations with this new functionality."

Founded in 1983, TMW Systems is a leading developer and integrator of operations management software for the transportation industry. They serve 500+ trucking industry clients of all types and sizes. They help transportation and logistics companies leverage technologies of their choice to easily collect, analyze and use information for maximizing dispatch efficiency and delivering improved productivity and superior customer service. Their dispatch product lines include TL2000™ for the AS/400 platform and PowerSuite™ for Windows client/server architecture. TMW has been named to the Weatherhead 100 (an

award given by the Case Western Reserve University Weatherhead School of Management recognizing the 100 fastest growing companies in Northeast Ohio) for the past seven years. To learn more about TMW, please visit <http://www.tmwsystems.com>

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